NEWCASTLE BRIDGE CLUB

COMMITTEE MEETING AGENDA

Date/Time of Meeting: Wednesday 10th December 2014 to start at 0830 hrs.

Agenda Items:

- 1 Apologies.
- 2 Minutes of previous committee meeting dated 12th November 2014.
- 3 Carry-over Issues:

3.1	Telephone wiring update	RB
3.2	Life Membership guidelines	GR
3.3	Data projector project	JB/RB
3.4	Prize money schedule	JH/PR
3.5	Social committee role	TW
3.6	Christmas party arrangements	AM
3.7	Mentoring/Supervised play	AS/JH
3.8	Webpage articles	AM
3.9	Wi-Fi availability	GR
3.10	Bridgemate keypads	KW

- 4 Strategic Plan Report.
 - 4.1 Objectives and strategic actions for 2014-15
 - 4.2 Upkeep schedule
- 5 Correspondence see attached correspondence register.
- 6 Treasurer's Reports.
- 7 General Business:
 - 7.1 2015 Hunter Interclub dates/venues;
 - 7.2 Wetlands Centre venue;
 - 7.3 Sub-committee reporting;
 - 7.4 Office a/c replacement;
 - 7.5 Soil pipe plumbing repairs;
 - 7.6
- 8 Date for the next committee meeting.

COMMITTEE MEETING MINUTES

Date: 10 December 2014 Time: 8:30 am

In attendance: J Biddlecombe, R Broughton, J Hill, P Robinson, G Rummey, A Stiller, T Wagstaff, and

Ken Wilks.

Apologies: A Morris, P Peterson, E Sellers.

Agenda Item: Minutes 12 November 2014 Presenter: G Rummey

Discussion: Janet moved that the minutes be accepted. Jeff seconded the motion and the minutes were accepted. Tony signed them as being a true record of the previous committee meeting.

Carry Over Items:

Agenda Item:Telephone Wiring UpdatePresenters:T Wagstaff

Discussion: Tony reported the Club is now signed up to transfer to Telstra as its service provider. Telstra stating it is not the owner of the line but that it now has to 'win-back' the line from Optus before it can become the provider and then the Club can try again for maintenance of the line. That could take up to three months.

Conclusions: Work in abeyance.

Action: On hold.

Agenda Item: Life Membership Guidelines Presenter: G Rummey

Discussion: Graham presented the revised, proposed guidelines. He moved that those guidelines

now be adopted. That motion was approved unanimously.

Conclusions: Completed. **Action:** Nil.

Agenda Item: Data projector project Presenter: R Broughton

Discussion: Rosalie could report that the data projector and screen had been successfully installed. Ken reported that stationary pages projected onto the screen would cause no long-term

detrimental effect. Display and items to be displayed would need more input.

Conclusions: Formulate display protocol. **Action:** Derive directory of items for display.

Responsibility: K Wilks / R Broughton **Deadline:** 11 February 2015

Agenda Item: Prize money schedule **Presenter:** J Hill

Discussion: Janet tabled the final schedule of prizes for 2015 - copy attached. Pam noted three

minor amendments and with those corrected the schedule was accepted.

Conclusions: Completed.

Action: Nil.

Agenda Item:Social committee rolePresenter:T WagstaffDiscussion:Apart from the definition of the sub-committee, the role and limits of this sub-

committee remains to be defined.

Conclusions: Clarify purpose of the Social Sub-committee.

Action: Role and limits to be defined.

Responsibility: A Morris / T Wagstaff **Deadline:** 11 February 2015

Agenda Item: Christmas party arrangements **Presenter:** A Morris

Discussion: In Alison's absence, Graham reported that the arrangements were well in hand for

parties being held this week. **Conclusions:** Completed.

Action: Committee would expect feedback on the success of this year's format.

Responsibility: A Morris **Deadline:** 11 February 2015

Agenda Item: Mentoring/Supervised Play Presenter: J Hill / A Stiller

Discussion: Anita had circulated a discussion paper covering the mentoring programme. The paper covered whether mentors should be allowed free games, the allocation of mentors and the future of the mentoring programme. Janet requested that the mentoring system be placed in abeyance for the time being and as a result the two motions included in the paper were not pursued.

The composition of the Education Sub-committee (ESC) - Janet (chair), Jeff and Anita - was then approved. The ESC is to consider the future of the mentoring program and if the programme is to continue more detailed guidelines will be produced.

Anita then proposed that the only members entitled to free games are session directors and those dealers covered under the existing "grand fathered" arrangements. Rosalie seconded the motion which was unanimously accepted.

Conclusions: No further action required at this stage.

Action: Form sub -committee, define the role of the sub -committee including the future of the mentoring programme.

Responsibility: J Hill **Deadline:** 11 February 2015

Agenda Item: Webpage Articles Presenter: A Morris

Discussion: Rosalie advised that she had presented a schedule of events for Alison to prepare articles for webpage publication. A similar list had been presented to Stuart Roach for his attention.

Conclusions: Article publishing in train.

Action: Continuing.

Responsibility: A Morris **Deadline**: as required

Agenda Item: Wi-Fi usage by members Presenter: G Rummey

Discussion: Graham had distributed information to members.

Conclusions: Completed.

Action: Nil.

Agenda Item: Bridgemate keypads Presenter: K Wilks

Discussion: Ken could report that replacement keypads were on their way.

Conclusions: Completed.

Action: Nil.

Agenda Item: Strategic Plan Report Presenter: T Wagstaff

Discussion: Two papers - Strategic Plan Objectives and Actions (Section 5) and Long Term Maintenance and Asset Replacement Schedule were tabled for discussion.

Specific items discussed were carpet replacement and repainting interior surfaces. Carpet replacement would be deferred pending a report on the feasibility of successfully cleaning the existing carpet. Painting of interior surfaces need not wait for the carpet to be replaced but should proceed forthwith. Include an item in the Strategic Plan for regular articles to be published on the webpage.

Conclusions: Papers to be updated to reflect decisions.

Action: Amend papers.

Obtain quotes to clean the carpet and undertake repainting.

Responsibility: K Wilks / R Broughton / T Wagstaff **Deadline:** 11 February 2015

Agenda Item: Correspondence Presenter: G Rummey

Discussion: The correspondence register was tabled and items discussed.

- 1 Letter from NSWBA:
 - 1.1 Grants available for special projects with examples given teacher, mentor transitioning related. Education sub-committee could follow up on the opportunities available;
 - 1.2 Help available from Peter Busch on the completion of system cards. Follow through;
 - 1.3 Licensees being sought to run State Championships. Initial response to taking up those opportunities not encouraging; and
 - 1.4 A Country Carnival event would be run in 2015. The finals had been set for 3/4 October in Port Macquarie. Consider running qualifying events in conjunction within existing programme.

2 Letter from Peter Kieran:

- 2.1 Seeking entry support for the State Novice and Restricted Teams events at Brisbane Water;
- 2.2 Details of the 2015 Country Carnival finals see above;
- 2.3 Notification that several pages of the FABC Handbook are being rewritten and seeking input;
- 2.4 Potential sources of funds available to bridge clubs see above; and
- 2.5 Notification of the NSWBA AGM.
- 3 Letter from Stephanie Grove with details of 2015 Bridge for Brains event. Newcastle Bridge Club's interest in the event had been registered.
- 4 Letter from Bernie Atkins regarding the mentoring programme. Response to be drafted by Tony.
- 5 Letter from Aura Signs offering alternatives to emend its recently completed work on the Club's honour boards. Committee agreed to reject the options and to only pay for the work that had been satisfactorily completed and collection and return of the boards.

Conclusions: Follow up action required.

Action: 1.1 Sub-committee to consider whether opportunities are available.

Responsibility: J Hill **Deadline:** 11 February 2015

Action: 1.2 Check article and circulate to members.

Responsibility: K Wilks / G Rummey **Deadline:** asap

Action: 1.4 Investigate club sessions at which qualifying events could be offered.

Responsibility: R Broughton **Deadline:** 11 February 2015

Action: 4 Prepare response for reply to Bernie's letter.

Responsibility: T Wagstaff **Deadline:** asap

Action: 5 Reject offers and provide detail of amount that NBC is prepared to

compensate Aura Signs for the work done.

Responsibility: G Rummey **Deadline:** asap

Treasurer's reports:

Agenda Item: Performance Report **Presenter:** J Biddlecombe **Discussion:** Jeff tabled a basic report covering performance for the year to November - copy attached. That report shows a profit of \$6,086.

Agenda Item: Finance Report **Presenter:** J Biddlecombe **Discussion:** Jeff tabled a balance sheet for the year to October - copy attached. Cash on hand stands at \$106.530.

The sale of tokens was showing a loss of \$114. An improved method for reconciling sale with money collected was needed and would be designed. Jeff moved acceptance of the reports. Rosalie seconded the motion and the reports were approved

Conclusions: The reports were accepted.

Action: Develop system for recording token sales.

Responsibility: J Biddlecombe **Deadline:** 11 February 2015

General Business:

Agenda Item: Hunter Inter Club dates/venues Presenter: G Rummey

Discussion: Eileen had prepared details for the H-I-C events in 2015. Maitland BC would run the event on 8 February, Tilligerry BC on 2 August but preferred October, Charlestown BC/Newcastle BC to co-host on 11 October possibly at the Hunter Wetlands. If event held at Newcastle, entries would be restricted.

Conclusions: Update advice required.

Action: Confirm details as received. Consider opportunities at Hunter Wetlands.

Responsibility: E Sellers / T Wagstaff Deadline: 11 February 2015

Agenda Item: Sub-committee reporting Presenter: G Rummey

Discussion: Graham announced that future meeting agendas would include an item calling for information reporting from sub-committee chair persons. Concept supported within committee. Tony to determine which sub-committees would be expected to provide reports. Committee accepted that the report could be nothing to add to information already provided.

Conclusions: Concept accepted.

Action: Determine sub-committees and define limits of responsibility.

Responsibility: T Wagstaff **Deadline:** 11 February 2015

Agenda Item: Office A/C unit Presenter: G Rummey

Discussion: Graham reported that the A/C unit in the office had been replaced. The cost to repair the unit would have been around \$1000 yet a new unit would only cost \$1430. The replacement option had been implemented.

Conclusions: Committee ratified that action.

Action: Nil.

Agenda Item: Soil pipe plumbing repair Presenter: R Broughton

Discussion: Rosalie had obtained a price to remove the broken soil pipe vent and relocate it against

the building where it would not be driven into. The quote was for \$720.50.

Conclusions: Concept accepted.

Action: Proceed with the work.

Responsibility: R Broughton **Deadline:** 11 February 2015

Agenda Item: Trophies and trophy cupboard Presenter: R Broughton

Discussion: Rosalie informed committee that the trophies from the cupboard had been removed and cleaned. They would be put to use rather than stored away. The "National Teams" salver would be offered back to the ABF. Following the meeting, the ABF had requested it be returned.

The cupboard was accepted as of no further use. The cupboard would be offered to any member willing to remove it.

Conclusions: Decisions accepted. **Action:** Nil.

Date for next committee meeting to be 11 February at 8:30 am.

Meeting concluded at 10:10 am.

Confirmed to be a true record of the meeting.

Tony Wagstaff 1 ^{Jr} February 2015

Life Membership Guidelines

Process for Nominating and Granting Life Membership

- 1. Clause 46 of the Constitution provides that Life Membership may be granted by the Committee in recognition of services rendered to the Club.
- 2. Nominations for Life Membership may be lodged with the Secretary.
- 3. The Secretary must promptly pass the nomination to the current President who is the Chair of the Life Membership subcommittee which comprises the President, Vice-President and a Past President. Should a member of the subcommittee not be available for a substantial part of the period allocated for consideration, the remaining members may co-opt another subcommittee member with suitable background.
- 4. The subcommittee must consider the nomination against the Life Membership criteria in light of the **general principles**. Each nomination must be considered on its merits. In considering the nomination, members of the subcommittee are not to be influenced by any personal relationship with the nominee and are not to make direct comparisons with other Life Members, nominees or persons not nominated.
- 5. The subcommittee must decide whether or not to grant the nominee Life Membership and provide its decision to the Committee within three months of receipt of the nomination by the President. The subcommittee must provide a statement of reasons for the decision. The decision may address any other relevant aspects of the proposed Life Membership (eg method and timing of its granting and announcement).
- 6. The Committee will ratify the decision at its next meeting. It may, on motion of one, seconded by another and passed by a vote of 80% of those voting, veto the decision of the subcommittee on reasonable grounds. It may only do so at its first meeting after receipt of the decision. In such an event, the Committee will discuss and determine a course of action.
- 7. If the nominee is a member of the parties considering the nomination (ie on either the subcommittee or the Committee), the nominee is to stand aside from deliberations and decision-making. If the nominee is on the subcommittee, the remaining subcommittee members must coopt another suitable member.
- 8. The granting of a Life Membership and the recipient's services to the Club should be publicised in 'What's Trumps' and any other Club communication instrument considered appropriate.
- 9. The Life Membership must be recorded in the Club's official records.

General principles to consider in granting Life Membership

- 1. The granting of Life Membership is a great honour and should not be treated lightly. On average, one or less Life Memberships are likely to be able to be awarded each year.
- 2. Life Membership should not be considered as a competitive matter and nominees must be considered individually and on their personal attributes and achievements and not in comparison with others. While it is inevitable that comparisons will be made for example against the types of achievements of past recipients, direct comparisons should not be made.
- 3. Granting Life Membership is a balancing exercise. Criteria are provided for guidance, but it is the overall contribution of the nominee that must be evaluated. There is necessarily some subjectivity in the granting of Life Membership. Nominees' strengths against the various criteria will vary. Some nominees will be extremely strong in some criteria but weaker against others, others will be more rounded.
- 4. Life Membership is reserved for those whose contribution goes beyond the ordinary or even the excellent for an extended period of time, not just a few years.

Criteria to be considered in granting Life Membership

1. Length of active membership

To have contributed to the Club to the degree necessary for Life Membership, a nominee will necessarily have been a Member and involved for a significant time. While there is no 'minimum' period of membership, a period of 10 years' active membership is an indicator of a long term commitment.

2. Positions held and length of time

The nominee should be able to demonstrate a significant contribution to the running of the Club over a majority of those years of membership. This may include:

- a Significant contributions while holding positions on the Committee (bearing in mind that mere membership of such committee does not of its own mean a person has made significant contributions);
- b Active contribution to the core activities of the Club by regular and consistent involvement in Club roles such as calendar programme co-ordination, membership secretary, editor of club publications, Chair of a delegated committee, etc; and
- c Participation to a much greater extent than the average member regularly in bridge sessions. Ideally nominees not only should have a long, distinguished history of playing with the Club but continue to do so at the time of nomination.

Appointment to multiple roles benefiting a large number of people in the Club over a long period of time is the most obvious indicator of outstanding service to the Club, deserving of Life Membership.

Recognition of Life Membership

Awarding of Life Membership to a Club Member shall not be treated lightly. Once granted, the recipient shall have the honour publicly acknowledged either in session or at the Club's Annual General Meeting. The Member's details and nomination citation shall be published in the Club's newsletter and shall be posted to the Club's webpage.

2015 ALLOCATION OF PRIZES

Event Type	1 st	2 nd	3 rd	Handicap	Total
Club Champion Tetams	\$240	\$120	\$60	\$40 (4 th)	\$460
Club Champion Pairs	\$120	\$60	\$36		\$216
Club Mixed Teams	\$200	\$100	\$48		\$348
Club Mixed Pairs	\$120	\$60	\$36		\$216
Teams (3 week)	\$144	\$96	\$48		\$288
One-day Teams	\$72	\$48	\$24		\$144
•	\$72			¢24	
Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
Monday Afternoon					
February Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
May Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
August Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
October Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
october runs (5 week)	Ψ, <u>L</u>	Ų-10	Y2-T	γz¬	\$672
Monday Evening					
March Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
November Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
					\$336
Tuesday Morning					
February Teams (1 day)	\$72	\$48	\$24		\$144
March Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
April Teams (1 day)	\$72	\$48	\$24		\$144
July Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
September Teams (1 day)	\$72	\$48	\$24		\$144
November Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
M/s du saday Daytins s					\$936
Wednesday Daytime March Teams (3 week) C/T	\$144	\$96	\$48		\$288
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April Teams (1 day) July Teams (1 day)	\$72 \$72	\$48 \$48	\$24 \$24		\$144 \$144
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September Teams (1 day) November Pairs (3 week)	\$72 \$72	\$48	\$24	\$24	\$144 \$168
November Pairs (3 week)	\$12	\$48	\$24	\$24	\$888
Thursday Evening					7000
Club Mixed Pairs (3 week)	\$120	\$60	\$36		\$216
Club Mixed Teams (3 week)	\$200	\$100	\$48		\$348
cias ilmea realis (e treell)	Ψ200	Ψ200	Ψ.0		\$564
Friday Morning					
February Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
June Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
September Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
November Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
<u></u>					\$672
Saturday Afternoon			T .		
February Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
July Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
September Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
November Pairs (3 week)	\$72	\$48	\$24	\$24	\$168
					\$672
Special Events	4	1 4	4	1 1	4
	C130	I CCO	\$36	1	C 21 G
Club Champion Pairs Club Championship Teams	\$120 \$240	\$60 \$120	\$60	\$40	\$216 \$460

\$676

Grand Total

\$5,41

MAINTENANCE & ASSET REPLACEMENT SCHEDULE

Annual cost inflation 3%

Description
Building (some ests) Office Upgrade \$5,000 1999 15 2014 \$7,790 \$8,309 \$8,829 \$9,3 External lighting \$1,000 2004 20 2024 \$1,806 \$993 \$1,084 \$1,1 Kitchen facilities \$9,000 2008 15 2023 \$14,022 \$6,544 \$7,478 \$8,4 Blinds for windows \$2,000 2009 10 2019 \$2,688 \$1,613 \$1,882 \$2,19 Painting inside \$8,000 2009 8 2017 \$10,134 \$7,601 \$8,867 \$10,13 Painting outside \$9,000 2008 8 2016 \$11,401 \$9,976 \$11,401 \$12,88 Gutters & Downpipes \$1,500 2008 20 2028 \$2,709 \$948 \$1,084 \$1,2 Roof replacement - main \$32,000 2008 25 2033 \$67,001 \$18,760 \$21,440 \$24,15 Roof - awning \$3,000
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Card Dealer 1 \$3,000 2006 8 2014 \$3,800 \$4,275 \$4,750 \$5,2
Card Dealer 2 \$4,000 2013 8 2021 \$5,067 \$1,267 \$1,900 \$2,50
Chairs \$13,028 2005 15 2020 \$20,297 \$13,531 \$14,884 \$16,20
Air Conditioning - Hall \$15,972 2010 15 2025 \$24,884 \$8,295 \$9,954 \$11,6
Air Conditioning - Office \$859 1999 15 2014 \$1,338 \$1,427 \$1,516 \$1,61
Carpet \$5,000 2009 8 2017 \$6,334 \$4,751 \$5,542 \$6,33
Photocopier \$1,600 2012 5 2017 \$1,855 \$1,113 \$1,484 \$1,85
Bridgemates 1 \$3,975 2010 5 2015 \$4,608 \$4,608 \$5,530 \$6,4 Bridgemates 2 \$2,207 2013 5 2018 \$2,559 \$1,024 \$1,535 \$2,0
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Folding Tables \$1,173 2011 10 2021 \$1,576 \$630 \$788 \$9
Dishwasher \$3,599 2012 10 2022 \$4,837 \$1,451 \$1,935 \$2,4
Grounds
Pathways \$3,200 1992 40 2032 \$10,439 \$6,002 \$6,263 \$6,50
Fence - rear \$1,000 2008 20 2028 \$1,806 \$632 \$722 \$8
Fence - front \$4,000 2014 20 2034 \$7,224 \$361 \$722 \$1,00
Fence - sides \$1,000 1999 20 2019 \$1,806 \$1,445 \$1,535 \$1,63
Car park sealing \$50,000 2014 15 2029 \$77,898 \$5,193 \$10,386 \$15,56
Other
Computer equipt Annual \$2,000 \$2,000 \$2,000
Funding Target \$123,851 \$146,782 \$169,7
Capacity to Fund
Brought forward funds (Total less \$5,000 for working capital) \$100,000 \$123,000 \$150,00
Estimated surplus for year - before depreciation \$27,000 \$27,000 \$27,000
Planned spend on new assets for year\$4,000 \$0
Funds expected to be in hand at end of year \$123,000 \$150,000 \$177,00
Amount ahead of or (behind) Funding Target -\$851 \$3,218 \$7,26
Spending planned New Screen & microphone repositioned \$4,000
Replace Bridgemates \$3,000 \$2,000 \$2,00
Computer eqt \$2,000 \$2,
Office air conditioner \$1,500
Card dealer \$4,000
Carpet \$6,0
Painting inside & outside \$7,000 \$11,000

CORRESPONDENCE REGISTER:

Item	Correspondent	Subject	Date
	Action		Reply

Correspondence In:

1	Liz Fanos, NSWBA	Club News update	24/11			
	present to December Committee meeti					
2	Peter Kieran, NSWBA Hunter Rep.	NSWBA events update	28/11			
	present to December Committee meeting					
3	Stephanie Grove	2015 Bridge for Brains dates	3/12			
	Newcastle Bridge Club has been registered for the event					
4	Bernie Atkins	none				
	Discuss at December Committee meeting					
5	Robert Hure, Aura Signs	Update of Honour Boards	8/12			
	Submit proposal to committee					
6						

Correspondence Out:

1		
2		
3		

PERFORMANCE REPORT

Performance to Budget for year to date

Nov-14

				Prior	Year on	Full	Year
Note	Actual	Budget	Variance	Year	year %	Budget	Update
Income							
Monday day	5,675	6,426	-751	6,694		13,542	
Monday night	3,015	2,898	117	2,719		6,318	
Tuesday day	7,823	6,732	1,091	8,069		14,460	
Wednesday day	5,951	6,996	-1,045	6,738		15,252	
Thursday night	2,735	2,394	341	2,596		5,394	
Friday day	5,484	5,676	-192	4,218		12,036	
Saturday day	5,864	7,164	-1,300	6,115		15,924	
Sunday day			0				
Table Fees Sub-total	36,547	38,286	-1.739	37,149	-2%	82,926	0
Congress	,-	0	0	- ,		11,000	
Weekend Club Events		0	0			0	
Joining Fees		100	-100	70		240	
Subscriptions	815	200	615	5,150		8,200	
Hunter Inter Club(Net)		500	-500			500	
GNP Regional Final(Net)		500	-500			500	
Country Teams (Net)		0	0	246			
Board Dealing	671	550	121	673		1,320	
Lessons	1,875	0				0	
Other Income		0	0	65		0	
Total Income	39,908	40,136	-2,103	43,353		104,686	0
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Expenses							
Accounting	1,540	1,200	-340	1,320		1,200	
Advertising	*	0	0	•		0	
Capitation	14	0	-14			2,800	
State affiliation	2,250	0	-2,250			2,400	
Directors	90	0	-90	25		300	
Bank Charges		0	0	80		0	
Congress	809	0	-809	21		9,000	
Computer expenses	117	1,000	883	123		2,400	
Consumables	1,584	1,875	291	2,124		4,500	
Depreciation		0	0			6,000	
Donations		0	0			300	
Electricity	1,158	2,300	1,142	1,237		4,600	
General	117	375	258	54		900	
Insurance	3,400	3,400	0	3,435		3,400	
Lessons		0	0			0	
Office Equipment	286	500	214			1,200	
Postage	72	150	78	77		360	
Printing & Stationery	1,034	1,325	291	1,248		3,180	
Prizes	2,312	1,750	-562	2,248		4,200	
Rates	4,173	3,900	-273	3,956		7,000	
Refreshments	1,903	2,875	972	1,157		6,900	
Repairs and Maintenance	2,290	1,500	-790	1,013		3,600	
Social	88	0	-88	127		1,000	
Masterpoints	810	800	-10	1,584		3,200	
State/National comps	1,772	500	-1,272	1,990		1,200	
Telecommunications	454	450	-4	764		1,080	
Wages - Office	3,770	2,750	-1,020	2,731		6,600	
Cleaner	3,927	3,575	-352	3,872		8,580	
Total Expenses	33,970	30,225	-3,745	29,186		85,900	0
Surplus/(deficit) from Bridge	5,938	9,911	-5,848	14,167		18,786	0
Other Income							
Interest Income	148	4,260	-4,112	3,133		6,460	
Total cumulus (deficit)	6.000	14 171	0.000	17 000		05.040	
Total surplus (deficit)	6,086	14,171	-9,960	17,300		25,246	0